

## DANIEL N. POSNER

Department of Political Science  
University of California, Los Angeles  
4289 Bunche Hall  
Los Angeles, CA 90095-1472  
dposner@polisci.ucla.edu  
www.danielnposner.com

### ACADEMIC APPOINTMENTS

James S. Coleman Professor of International Development, Department of Political Science, UCLA, 2013-present.

Total Chair on Contemporary Africa and Professor of Political Science, MIT, 2010-13.

Professor, Department of Political Science, UCLA, 2010.

Associate Professor, 2005-10.

Assistant Professor, 1998-05.

Fellow, Center for Advanced Study in the Behavioral Sciences, Stanford University, 2010-11.

Visiting Associate in Political Science, Caltech, 2005-07.

National Fellow, Hoover Institution, Stanford University, 2001-02.

Academy Scholar, Harvard Academy for International and Area Studies, Harvard University, 1995-98.

### EDUCATION

Ph.D., Harvard University, Department of Government, 1998.

A.B., Dartmouth College, 1990, Magna Cum Laude, High Honors in Government, Phi Beta Kappa.

### PUBLICATIONS

#### *Books*

*Coethnicity: Diversity and the Dilemmas of Collective Action*. 2009. New York: Russell Sage Foundation (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).

*Institutions and Ethnic Politics in Africa*. 2005. New York: Cambridge University Press.

#### *Refereed Articles*

“The Political Sources of Religious Identification: Evidence from the Burkina Faso-Côte d’Ivoire Border.” In Press. *British Journal of Political Science*. (with John McCauley).

“When and Why Do Some Social Cleavages Become Politically Salient Rather Than Others?” 2017. *Ethnic and Racial Studies* 40(12): 2001-2019.

“Ethnic Favoritism in Education in Kenya.” 2016. *Quarterly Journal of Political Science* 11(1): 1-58 (with Eric Kramon).

“Who’s Asking? Interviewer Coethnicity Effects in African Survey Data.” 2016. *Comparative Political Studies* 49(12): 1630-1660 (with Claire L. Adida, Karen E. Ferree, and Amanda L. Robinson).

- “African Borders as Sources of Natural Experiments: Promise and Pitfalls.” 2015. *Political Science Research and Methods* 3(2): 409-418 (with John McCauley).
- “Does Information Lead to More Active Citizenship? Evidence from an Education Intervention in Rural Kenya.” 2014. *World Development* 60 (August): 69-83 (with Evan Lieberman and Lily Tsai).
- “Who Benefits from Distributive Politics? How the Outcome One Studies Affects the Answer One Gets.” 2013. *Perspectives on Politics* 11(2): 461-474 (with Eric Kramon).
- “Kenya’s New Constitution.” 2011. *Journal of Democracy* 22(2): 89-103 (with Eric Kramon).
- “Political Competition and Ethnic Identification in Africa.” 2010. *American Journal of Political Science* 54(2): 494-510 (with Benn Eifert and Edward Miguel).
- Reprinted in Michael Bratton, ed. *Voting and Democratic Citizenship in Africa* (Boulder, CO: Lynne Rienner, 2013).
- “Why Does Ethnic Diversity Undermine Public Goods Provision?” 2007. *American Political Science Review* 101(4): 709-725 (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).
- “Regime Change and Ethnic Cleavages in Africa.” 2007. *Comparative Political Studies* 40(11): 1302-1327.
- “The Institutionalization of Political Power in Africa.” 2007. *Journal of Democracy* 18(3): 126-140 (with Daniel J. Young).
- Reprinted in Larry Diamond and Mark Plattner, eds. *Democratization in Africa: Progress and Retreat* (Baltimore, MD: Johns Hopkins University Press, 2010) and Nicholas Cheeseman, ed. *African Politics: Critical Concepts in Political Science* (London: Routledge, 2016).
- “The Political Salience of Cultural Difference: Why Chewas and Tumbukas are Allies in Zambia and Adversaries in Malawi.” 2004. *American Political Science Review* 98(4): 529-545.
- Reprinted in Nicholas Cheeseman, ed. *African Politics: Critical Concepts in Political Science* (London: Routledge, 2016).
- “Measuring Ethnic Fractionalization in Africa.” 2004. *American Journal of Political Science* 48(4): 849-863.
- “The Colonial Origins of Ethnic Cleavages: The Case of Linguistic Divisions in Zambia.” 2003. *Comparative Politics* 35(2): 127-146.
- “Economic Conditions and Incumbent Support in Africa’s New Democracies: Evidence from Zambia.” 2002. *Comparative Political Studies* 35(3): 313-336 (with David J. Simon).
- “Social Capital: Its Origins and Effects on Governmental Performance.” 1998. *British Journal of Political Science* 28(4): 686-693 (with Carles Boix).
- Reprinted, in revised form, as “Capital Social y Democracia,” *Revista Española de Ciencia Política* 1 (April 2000), pp. 159-185.
- “Malawi’s New Dawn.” 1995. *Journal of Democracy* 6(1): 131-145.
- Book Chapters, Non-Refereed Articles, Reviews, and Comments*
- “Term Limits: Leadership, Political Competition, and the Transfer of Power in Africa.” In Press. In Nic Cheeseman, ed. *Institutions and Democracy in Africa: How the Rules of the Game Shape Political Developments*. New York: Cambridge University Press (with Daniel J. Young).

- “Ethnicity and the Politics of AIDS.” 2011. Review of Evan Lieberman, *Boundaries of Contagion: How Ethnic Politics Have Shaped Government Responses to AIDS, Perspectives on Politics* 9 (4): 879-881.
- “Individual and Community.” 2011. Response to Rachel Glennerster and Michael Kremer, “Small Changes, Big Results: Behavioral Economics at Work in Poor Countries.” *Boston Review* (March/April).
- “Coethnicity and Trust.” 2009. In Karen Cook, Margaret Levi and Russell Hardin, eds. *Whom Can We Trust?* New York: Russell Sage Foundation: 42-64 (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).
- “Is Ethnic Conflict Inevitable? Better Institutions, Not Partition.” 2008. *Foreign Affairs* (July/August): 138-141 (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).
- “Civil Society and the Reconstruction of Failed States.” 2004. In Robert Rotberg, ed. *When States Fail: Causes and Consequences*. Princeton: Princeton University Press: 237-255.
- “The Implications of Constructivism for Constructing Ethnic Fractionalization Indices.” 2001. *APSA-CP* 12 (Winter) (with David D. Laitin).
- “A First Look at Second Elections in Africa, with Illustrations from Zambia.” 1999. In Richard Joseph, ed. *State, Conflict and Democracy in Africa*. Boulder, CO: Lynne Rienner: 377-407 (with Michael Bratton).

*Working Papers and Materials Under Review/In Progress*

- “Ethnically Biased? Experimental Evidence from Kenya” (with Lars Ivar Oppedal Berge, Kjetil Bjorvatn, Simon Galle, Edward Miguel, Bertil Tungodden and Kelly Zhang). [An earlier version was published as *NBER Working Paper* No. 21715]
- “(Under What Conditions) Do Politicians Reward their Supporters? Evidence from Kenya’s Constituencies Development Fund” (with Andy Harris).
- “Another Look At Bottom-Up Monitoring and Service Delivery: A Replication of Bjorkman and Svensson’s Power to the People Study” (with Doug Parkerson and Pia Raffler).
- “Domestic Election Observers and Electoral Fraud in Malawi’s 2014 Elections” (with George Oforu).
- “Ethnic Bias in Urban and Rural Africa.”
- “Pre-Analysis Plans: A Stocktaking” (with George Oforu).
- “What Constrains Youth Political Participation in Developing Democracies?” (with Adam Berinsky, Daniel de Kadt, and Kate Orkin).
- “Protecting Education from Ethnic Politics” (with Eric Kramon).
- “Placing and Passing: Evidence from Uganda on Ethnic Identification and Ethnic Deception” (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).
- “Social Focal Points” (with James Habyarimana, Macartan Humphreys, and Jeremy M. Weinstein).

**AWARDS AND HONORS**

- 2010 Gregory Luebbert Award from the Comparative Politics section of the American Political Science Association for the best book in Comparative Politics, for *Coethnicity: Diversity and the Dilemmas of Collective Action*.

- 2008 Heinz Eulau Award from the American Political Science Association for the best article published in the *American Political Science Review*, for “Why Does Ethnic Diversity Undermine Public Goods Provision?”
- 2008 Michael Wallerstein Award from the Political Economy section of the American Political Science Association for the best article in Political Economy, for “Why Does Ethnic Diversity Undermine Public Goods Provision?”
- 2006 Gregory Luebbert Award from the Comparative Politics section of the American Political Science Association for the best book in Comparative Politics, for *Institutions and Ethnic Politics in Africa*.
- 2006 Best Book Award from the African Politics Conference Group, for *Institutions and Ethnic Politics in Africa*.
- 2004 Sage Award from the Comparative Politics Section of the American Political Science Association for the best paper in Comparative Politics presented at the previous annual meeting, for “The Political Salience of Cultural Difference: Why Chewas and Tumbukas are Allies in Zambia and Adversaries in Malawi.”
- 2003 Carnegie Scholar, Carnegie Corporation of New York, 2003-06.
- 1999 Gabriel Almond Award from the American Political Science Association for the best doctoral dissertation in the field of Comparative Politics in the previous two years, for “The Institutional Origins of Ethnic Politics in Zambia.”
- 1990 Rockefeller Prize from the Department of Government at Dartmouth College for the best undergraduate thesis written in the field of Comparative Politics.

#### **SELECTED GRANTS AND FELLOWSHIPS**

- Berkeley Initiative for Transparency in the Social Sciences, Social Science Meta-Analysis and Research Transparency Grant for “Pre-Analysis Plans: A Stocktaking,” with co-PI George Ofofu, 2017-18.
- International Growth Centre grant for “When Does the State Deliver? An Analysis of Procurement Practices Among Local Governments in Ghana,” with co-PIs Sarah Brierley and George Ofofu, 2015-16.
- IIE/USAID grant for “Evaluating the Impact of Election Observers on Election Fraud and Political Representation and Accountability,” with co-PI George Ofofu, 2014-15.
- JPAL Governance Initiative, two grants for “What Messages Encourage Young South Africans to Register to Vote?” with co-PIs Adam Berinsky, Daniel de Kadt, and Kate Orkin, 2014 and 2015.
- UCLA International Institute grant for Working Group in African Political Economy, 2008.
- Blended Instruction Case Studies Program, UCLA Faculty Committee on Educational Technology Grant to develop a web-based version of Political Science 50: Introduction to Comparative Politics, 2004.
- Carnegie Corporation of New York grant for “Ethnicity and Africa’s Development Failure,” 2003-05.
- Russell Sage Foundation grant for “Ethnic Identity, Collective Action, and Trust: An Experimental Approach,” with co-PIs James Habyarimana, Macartan Humphreys and Jeremy Weinstein, 2003-06.
- Harry Frank Guggenheim Foundation grant for “Ethnic Identity, Collective Action, and Conflict: An Experimental Approach,” with co-PIs Macartan Humphreys and Jeremy Weinstein, 2003-05.
- UCLA Faculty Career Development Award, 2001-02.
- UCLA Academic Senate Grants, 1999-00, 2000-01, 2001-02, 2002-03, 2003-04, 2004-05, 2009-10.

## RECENT/SCHEDULED PROFESSIONAL TALKS, WORKSHOPS, AND INVITED PRESENTATIONS

- 2017 BYU, Virginia, Busara Center, MPSA, APSA
- 2016 World Bank, Harvard, Gothenburg, EGAP, APSA
- 2015 Berkeley, WGAPE, Princeton, USAID, African Studies Association, EGAP
- 2014 Yale, Columbia, UCLA, Ben Gurion University, Hebrew University, Princeton, Brown, EGAP, APSA
- 2013 Florida, World Bank, Harvard, Stanford, Columbia, UCSD, Rochester, Michigan, CEGA-Twaweza (Dar es Salaam), USAID (Bangkok), MPSA
- 2012 Brown, Virginia, Stanford GSB, Princeton, University of Zurich, Tokyo, Penn, Dartmouth, WGAPE, ISA, African Studies Association
- 2011 UBC, Berkeley, Yale, MIT, Stanford, Oxford, Georgetown, World Bank, Princeton, Juan March Institute, WGAPE
- 2010 Stanford, Princeton, Notre Dame, Michigan, George Washington, WGAPE, APSA
- 2009 UC Irvine, UC San Diego, MIT, Maryland
- 2008 Princeton, UC Santa Barbara, Loyola Marymount, WGAPE
- 2007 Michigan State, UC San Diego, University of Cape Town, Russell Sage Foundation, WGAPE

## TEACHING AND ADVISING

### *Undergraduate (UCLA)*

- PS 50: Introduction to Comparative Politics  
PS 151A: Government and Politics of Africa  
PS 167C: Political Economy of Development  
PS 191H: Research Design Seminar for Honors Thesis Writers  
IDS 191: Ethnicity and Development

### *Graduate (UCLA)*

- PS 240A-B: Comparative Politics Field Seminar  
PS 241: African Politics Field Seminar  
PS 259: Special Topics: New Books in Comparative Politics  
PS 259: Special Topics: Political Economy of Development  
PS 259: Special Topics: Information and Accountability  
PS 292A: Hypothesis Testing and Research Design

### *Undergraduate (MIT)*

- 17.571: African Politics

### *Graduate (MIT)*

- 17.572: African Politics  
17.850: Scope and Methods

### *Other Teaching*

- Ethnic Politics, Afrobarometer Summer School, Cape Town, South Africa, Jan-Feb, 2007  
Political Economy of Development, Barcelona Institute in International Studies, Barcelona, July, 2010

*PhD Student Placement (committee chair/co-chair)*

Sarah Brierley (Assistant Professor, Washington University, St. Louis)  
Elizabeth Carlson (Assistant Professor, Penn State University)  
Daniel de Kadt (Assistant Professor, University of California, Merced)  
Kim Dionne (Assistant Professor, Smith College)  
Eric Kramon (Assistant Professor, George Washington University)  
John McCauley (Associate Professor, University of Maryland)  
Brian Min (Associate Professor, University of Michigan)  
George Ofosu (postdoctoral fellow, Washington University, St. Louis)  
Tyson Roberts  
Daniel Young (Assistant Professor, Miami University of Ohio)

**SERVICE TO THE PROFESSION**

Editorial Board/Committee Member

*Journal of Experimental Political Science*, 2013-present.  
*World Development*, 2015-present.  
*Journal of Politics*, 2005-07; 2015-16.  
*World Politics*, 2009-16.  
*PS: Political Science and Politics*, 2010-13.  
*Annual Review of Political Science*, 2009-13.

Award Committees

Leamer-Rosenthal Prize Committee, Berkeley Initiative for Transparency in the Social Sciences, 2017.  
Best Book Award Committee, African Politics Conference Group, 2014 (chair).  
Powell Mentoring Prize Committee, APSA Organized Section in Comparative Politics, 2014.  
Best Paper Award Committee, APSA Organized Section in Comparative Democratization, 2012 (chair).  
Best Graduate Student Paper Award Committee, African Politics Conference Group, 2011 (chair).  
Sage Prize Committee, APSA Organized Section in Comparative Politics, 2005.

Advisory Board Member

APSA Centennial Center, 2011-14.  
Minorities at Risk Project, 2002-09.  
Transparency for Development Project, 2014-present.

Annual Meeting Section Organizer

African Politics, MPSA, 2017.  
Economics and Political Economy, African Studies Association, 2012.  
Comparative Politics of Developing Countries, APSA, 2007.

Outside Review Committee Member, Yale Department of Political Science, 2011.

At-Large Executive Committee Member, APSA Organized Section in Comparative Politics, 2008-11.

Recent reviewer for the *American Political Science Review*, *American Economic Review*, *American Journal of Political Science*, *World Politics*, *Journal of Politics*, *Comparative Political Studies*, *British Journal of Political Science*, *World Development*, *Electoral Studies*, *Political Behavior*, Cambridge University Press, and NSF.

**SERVICE TO THE UNIVERSITY/DEPARTMENT**

Chair, UCLA Political Science Department Omnibus Hiring Committee, 2016-18.

Chair, UCLA Political Science Department Executive Committee, 2013-16.

UCLA African Studies Center Advisory Committee  
Chair, 2014-present.

Member, 1999-2002, 2007-10.

Faculty Advisory Committee, UC Education Abroad Program for Africa, 2014-16.

Fulbright Program Campus Review Committee, 2015-18.

Director, UCLA Global Fellows Program, 2007-08.

Organizer/Co-Organizer, UCLA Comparative Politics Workshop, 2005-07, 2008-10, 2014-16.

### **SELECTED ADDITIONAL ACTIVITIES**

Co-Founder/Executive Committee Member, Working Group in African Political Economy (WGAPE), 2002-present.

Executive Committee Member, Evidence in Governance and Politics (EGAP), 2015-present.

Faculty Associate, Center for Effective Global Action (CEGA), 2013-present.

Research Affiliate, International Growth Centre (IGC), 2016-present.

### **CONSULTING**

USAID Democracy Fellow, 2015-17.

USAID, on evaluating the impact of governance programming in Zambia, 2013-15.

Twaweza East Africa, on the effectiveness of the Uwezo Initiative, 2011-14.

USAID, on frameworks and best practices for evaluating programming in the areas of political participation and political knowledge, 2012-13.

Minister of Local Government, Kenya, on the implementation of devolved government, 2010.

Political Instability Task Force, 2008-12.

National Academy of Sciences Committee on the Evaluation of USAID Democracy Assistance Programs (CEUDAP), 2007-08.